



College of Insurance

Insurance Institute of India, Mumbai

Classroom Training Session on Managerial Skills for Insurance Executives (CT-MSIE)

(From: 18th to 19th July, 2024)

Program Concept and Objectives:

Organizations often set lofty goals and objectives and expect the Managers to work hard and smart to get these translated into reality. Managers need many skills for transforming themselves into Leaders to get the full backing of their teams. Managerial skills are required for one's own performance, as well as for building, motivating and getting the performance of the team at optimal levels. Besides, Managers need to communicate clearly with their subordinates, peers and superiors to align themselves to the organizational objectives. Above all, Managers need to set themselves as examples for their team as well as to others in the organization. Even the Managers who have many years of experience, often need to review and reorient themselves to the Management Concepts and Leadership Lessons and keep themselves alert to the ever changing challenges that Managers tend to face in modern times. Again, dealing with the newer generations needs a good appreciation of the current managerial trends.

With this background in mind, the College of Insurance has designed this program to provide a deeper understanding and an upgrading of Managerial and Leadership skills to the Team Leaders in the Insurance Entities.

Key Takeaways from the Program:

The program is designed to provide deeper understanding and insights to the participants in the following areas:

- Relearning management concepts relevant for the present day and for Insurance Sector
- Aligning themselves with Corporate goals and communicating these goals to the team
- Understanding the concept and Implementation of Change Management
- Understanding Leadership skills and Effective Delegation
- Navigating changes due to technology and leveraging it
- Conflict Management
- Personal values, ethics and Integrity
- Organisation Culture of Compliance



College of Insurance

Insurance Institute of India, Mumbai

Classroom Training Session on Managerial Skills for Insurance Executives (CT-MSIE)

(From: 18th to 19th July, 2024)

Participant Profile:

Junior to Middle level Executives in insurance entities, working in the marketing, technical, and Human resources departments, newly promoted Team Leaders.

Program Coordinator:

Mr. Krishnamohan Y – 022-69654209 Email: ykmohan@iii.org.in

Program Duration & Timing:

2 days & from 10.00 a.m. to 05.00 p.m.

Program Fees:

- **Participants requiring residential facilities:** Total amount Required –Rs. 11800/- i.e. (Rs. 10000/- plus 9% CGST + 9% SGST).

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.

Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

- **Non-residential participants:** Total amount Required –Rs. 8496/- i.e. (Rs. 7200/- plus 9% CGST + 9% SGST).

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

Payment Terms and Conditions:

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.

College of Insurance Insurance Institute of India, Mumbai Classroom Training Session on Managerial Skills for Insurance Executives (CT-MSIE) (From: 18th to 19th July, 2024)

3) Please see below details for Bank Transfer.

Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Branch - Fort Branch Address - Universal Insurance Building, Ground Floor, Sir P M Road, Fort, Mumbai - 400001.

4) For online payment mode by following the below link

https://www.insuranceinstituteofindia.com/o/COI_WebPortal/cmc/eventDetails?eventid=2151

Program Venue, Location and Parking:

Program Venue:

College of Insurance,
Insurance Institute of India,
C-46, G-Block, Bandra-
Kurla Complex,
Mumbai - 400 051 India.

Please follow the link /
scan QR Code for
training venue.



<https://qrگو.page.link/qs2Qb>

Public parking available at 5 minutes walking distance (Behind US Consulate).

Program Team:

Ms. Nilambari Bagde	college_insurance@iii.org.in	022-69654234
Mr. Sujay Mahadik		022-69654251
Ms. Akshara Nagpal		022-69654266
Ms. Jayashree Salian		022-69654249
Ms. Mrunal Satam		022-69654216