

College of Insurance
Insurance Institute of India, Kolkata
Classroom Training Session on Managing Marine Hull, Oil and
Energy Insurance-Underwriting & Claims (CT-MMHO&EI)
Program ID- CPG20 (From: 20th to 21st November 2023)

Relevance of the Program:-

Marine Hull, Oil & Energy business are very niche products for the insurers and the intermediaries, hence is less competition. Very limited but resourceful clients being either the vessel/ship owners or the charterers. Oil & Energy risk owners are basically the oil companies engaged in off-shore/On-shore oil exploration business. As this subject is highly technical, it requires to groom the executives to deal with this subject effectively from the points of view of marketing as well as managing the subject matter professionally to meet the customers' needs.

Program Objectives:-

The Program is of two days duration. It aims at helping the participants to gain and improve their knowledge with practical orientations on:

- Marine Hull business sources and environments
- Regulatory Climate for Hull operations
- Type of Vessels, Waterways, Classification Societies and type of available covers
- Ship Builders' Risk Insurance
- Rating and Underwriting strategy
- Losses triggered by the perils of the sea causing H&M losses, TL/CTL, PA, GA, and the Liabilities
- Claims procedures and handling maritime fraud
- Management of Oil & Energy Risk Underwriting and Claims

Participant's Profile:-

The Program is designed for Junior/Middle/Senior level executives from insurance companies, Brokers, Surveyors and Customers who are in this trade or are intending to practice Marine Hull Insurance. Each participant shall be awarded with the Certificate on completion of the training.

Course Coordinator:-

Mr B K Nayak, Principal – 033- 48078763.

Contact Mr. A. Sanyal, Manager-T & D: Email: sanyal@iii.org.in Mob. +91 9433040723

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Program Duration & Timing: -

2 days & from 10.00 a.m. to 05.00 p.m.

Course Fees:-

- **Participants requiring residential facilities: Total amount Required –Rs. 11800-i.e. (Rs. 10000/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material, A/C single room accommodation (tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility. Transport facilities will be arranged for the training centre.

Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

- **Non-residential participants: Total amount Required –Rs. 8496/- i.e. (Rs. 7200/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

Payment Terms and Conditions:-

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.
- 3) Please see below details for Bank Transfer.

Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Fort Branch, Universal Insurance Building, Ground Floor, Sir P M Road, Fort, Mumbai – 400001.

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4) For online payment mode by following the below link

https://www.insuranceinstituteofindia.com/o/COI_WebPortal/cmc/eventDetails?eventid=1963

Training Venue:-

Please follow below link for Training Venue

<https://www.google.com/maps/place/Synthesis+Business+Park/@22.599688,88.47241,13z/data=!4m5!3m4!1s0x0:0xec3dd61dcbaa87f5!8m2!3d22.5996878!4d88.4724099?hl=en-US>

Address:

**Insurance Institute of India
2nd Floor – 2A & 2C,
CBD/1, Synthesis Business Park,
Action Area II, Newtown,
Kolkata – 700 156.**

Parking Facility:-

 Parking Facility: "VEHICLE PARKING IS NOT ALLOWED IN OUR CAMPUS".

