



# College of Insurance

## Insurance Institute of India, Mumbai

### Classroom Training Session on Miscellaneous Insurance Management (CT-MIM)

(From: 20<sup>th</sup> to 21<sup>st</sup> January, 2025)

#### Program Concept and Objectives:

Miscellaneous insurance refers to the insurance policies that fall outside the traditional categories of life, health, property, and casualty insurance. Many of the miscellaneous products are specialist or niche insurance products, having distinct risk profiles and curated to meet the specific needs of certain customer segments. This line of business underwrites about 20% of general insurance premiums, with an incurred claims ratio (ICR) of around 73%. With the IRDAI extending the 'Use and File' approach for both retail and commercial categories to foster innovation and convenience of doing business there is increased scope for growth in this category of insurance.

In Miscellaneous lines of business, the process of underwriting entails meticulous assessment of particular risks linked to every category of coverage. Hence, specialized expertise is required in many areas such as evaluating information about the risk, formulating policy conditions that tackle the distinct attributes of the associated risk, deciding the terms and conditions of coverage suitably, determining reasonable premium rates, as well as in settling claims.

This program is designed to give an overview of multiple popular products under the Miscellaneous lines of business.

#### Key Takeaways from the Program:

The program aims to equip participants with the following:

- Awareness of different types of products in Miscellaneous insurance,
- Understanding various traditional and emerging Miscellaneous insurance products
- Awareness of current trends and innovations, future prospects of growth, etc.
- Appreciating concerns in evaluating risk and underwriting Miscellaneous class of business
- Understanding Challenges in claims management,
- Understanding Packages and specialized insurances.

#### Participant Profile:

Officials handling Miscellaneous Insurance (Underwriting and Claims) in General Insurance Companies, Brokers, Corporate Agents, Banks and Insurance Marketing Firms.



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**Program Coordinator:**

Ms. Madhavi Gurav

022-69654214

Email: [gurav@iii.org.in](mailto:gurav@iii.org.in)

**Program Duration & Timing:**

2 days & from 10.00 a.m. to 05.00 p.m.

**Program Fees:**

- **Participants requiring residential facilities: Total amount Required –Rs. 11800/- i.e. (Rs. 10000/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material, A/C single room accommodation in the Institute's campus and full boarding (bed tea/coffee, breakfast, lunch, light refreshments in the evening and dinner). All rooms are fully furnished with attached bathroom and Internet facility.

Rooms are reserved from 12.00 noon onwards the day prior to the commencement of the program. The participants can stay till 12.00 noon next day after the conclusion of the program.

- **Non-residential participants: Total amount Required –Rs. 8496/- i.e. (Rs. 7200/- plus 9% CGST + 9% SGST).**

The fees cover tuition, course material and day boarding (i.e. tea/coffee during tea breaks and lunch for actual days of training).

**Payment Terms and Conditions:**

- 1) The payment should be received by the College of Insurance before the commencement of the program.
- 2) The confirmation of registration for the program will be subject to receipt of payment.



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3) Please see below details for Bank Transfer.

Name of the Beneficiary	Insurance Institute of India
Account No.	004010100143462
IFS Code	UTIB0000004
MICR Code	400211002
Swift Code	AXISINBB004
Name of Bank	Axis Bank Ltd
Address	Branch - Fort Branch Address - Universal Insurance Building, Ground Floor, Sir P M Road, Fort, Mumbai - 400001.

4) For online payment mode by following the below link

[https://www.insuranceinstituteofindia.com/o/COI\\_WebPortal/cmc/eventDetails?eventid=2286](https://www.insuranceinstituteofindia.com/o/COI_WebPortal/cmc/eventDetails?eventid=2286)

**Program Venue, Location and Parking:**

**Program Venue:**

College of Insurance,  
Insurance Institute of India,  
C-46, G-Block, Bandra-  
Kurla Complex,  
Mumbai - 400 051 India.

Please follow the link /  
scan QR Code for  
training venue.



<https://qrگو.page.link/qs2Qb>

**Public parking available at 5 minutes walking distance (Behind US Consulate).**

**Program Team:**

Ms. Nilambari Bagde	<a href="mailto:college_insurance@iii.org.in">college_insurance@iii.org.in</a>	022-69654234
Ms. Yogeeta Kulkarni		022-69654255
Mr. Sujay Mahadik		022-69654251
Ms. Akshara Nagpal		022-69654266
Ms. Jayashree Salian		022-69654249
Ms. Mrunal Satam		022-69654216